

UNITED STATES DEPARTMENT OF EDUCATION  
WASHINGTON, D.C. 20202  
September 2010

Salina Area Technical College  
005499  
2562 Centennial Road  
6.2  
Salina, KS 67401-8195  
NL01

OPE ID:

FY 2008 Cohort Default Rate:

RE: FY 2008 Official Cohort Default Rate Notification Letter

Dear President:

This letter officially notifies you of your school's fiscal year (FY) 2008 cohort default rate based on Federal Family Education Loan (FFEL) Program and/or William D. Ford Federal Direct Loan (Direct Loan) Program loans made to students for attendance at your school. Your school's FY 2008 cohort default rate is shown above. Please note that even if your school is no longer participating in the student loan program(s), federal law requires the U.S. Department of Education (Department) to notify your school of its cohort default rate.

Since the Department is no longer mailing hardcopies of the cohort default rate notification letters to any schools, please refer to the website <http://www.ed.gov/offices/OSFAP/defaultmanagement/ecdr.html> for a description of the other files that the Department transmitted to you along with this letter.

WHAT FORMULA DID THE DEPARTMENT USE TO CALCULATE MY SCHOOL'S RATE?

The Department uses one of three methods for calculation of cohort default rates:

1. Official non-average rate for schools with 30 or more borrowers entering repayment,
2. Official average rate for schools with 29 or fewer borrowers entering repayment, and
3. Unofficial rate for schools with 29 or fewer borrowers entering repayment with less than three years of data.

For complete explanation of the three types of rates, please see Chapter 2.1 of the Cohort Default Rate Guide, How the Rates are Calculated, available at <http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart2.html>.

WHAT TYPES OF LOANS DID THE DEPARTMENT INCLUDE IN MY SCHOOL'S RATE CALCULATION?

The Department included three types of loans in your school's cohort default rate calculation:

- 1) Federal Stafford Subsidized and Federal Stafford Unsubsidized Loans
- 2) Federal Direct Subsidized and Federal Direct Unsubsidized Loans
- 3) Federal Supplemental Loans for Students (Federal SLS Loans). Although rare, it is possible for Federal SLS loans to be included in your school's cohort default rate calculation.

WHAT LOAN RECORD DETAIL REPORT (LRDR) ACCOMPANIES THIS NOTIFICATION LETTER?

If your school's FY 2008 official cohort default rate is a non-averaged rate, the LRDR that accompanies this letter reflects all loans that went into repayment during FY 2008. If your school's FY 2008 official cohort default rate is an averaged rate, the LRDR that accompanies this letter reflects all loans that went into repayment during FY 2008, FY 2007 and FY 2006.

For more information on how to read the loan record detail report, please refer to Chapter 2.3 of the Cohort Default Rate Guide, Reviewing the Loan Record Detail Report, available at <http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart2.html>.

WHAT SANCTIONS AND BENEFITS APPLY TO MY SCHOOL BASED ON THIS RATE?

According to the Higher Education Act of 1965 (HEA), as amended, the Higher Education Reconciliation Act of 2005 (HERA), Pub.L.109-71 and the Department's regulations, your school is not subject to any sanctions based on your school's FY 2008 cohort default rate. However, if your school's official FY 2008 cohort default rate is 25.0 percent or greater, the Department may provisionally certify your school when your school applies for recertification to participate in the Student Financial Assistance Programs. For more information about provisional certification, please refer to 34 C.F.R. Section 668.16(m)(1) and (2)(i) or contact the School Participation Management Division at 202-377-3173.

If your school's most recent official cohort default rate is less than 5.0 percent and your school is an eligible home institution that certifies/originates a loan to cover the cost of attendance in a study abroad program, your school is eligible for this benefit. Your school may disburse/deliver loan proceeds in a single installment and may choose to release loan proceeds to first-year, first-time borrowers prior to 30 calendar days after the first day of the borrower's program of study. Once your school receives notice from the Department that your school's official cohort default rate is 5.0 percent or greater, this benefit will end within 30 calendar days of the notification.

An institution with a cohort default rate of less than 10 percent for each of the three most recent fiscal years for which data are available, including eligible foreign institutions, may disburse, in a single installment, loans that are made for one semester, one trimester, one quarter, or a four-month period. Such an institution is also no longer required to delay the delivery or disbursement of the first disbursement of a loan for 30 days for first-time, first-year undergraduate borrowers. (Refer to DCL ID: GEN-06-02: FP-06-01 <http://www.ifap.ed.gov/dpclletters/GEN0602.html>).

For more information on the sanctions and the benefits associated with official cohort default rates, please refer to Chapter 2.4 of the Cohort Default Rate Guide, Cohort Default Rate Effects, available at <http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart2.html>.

WHY DOES THIS LETTER SAY THAT MY SCHOOL IS NOT SUBJECT TO SANCTIONS BUT MY RATES EXCEED THE SANCTION THRESHOLD?

If your school has official FY 2008, FY 2007, and FY 2006 cohort default rates that are 25.0 percent or greater or your school has an official FY 2008 cohort default rate that is greater than 40.0 percent, your school is NOT subject to the loss of FFEL Program, Direct Loan Program, and/or Federal Pell Grant Program eligibility because your school met one or more of the following criteria:

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-   FY 2008, FY 2007, FY 2006 Cohort	FY 2008 Cohort Default
   Default Rates >= 25.0%	Rate > 40.0%
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|At least two of your school's three most recent cohort default rates are official average cohort default rates and would be less than 25.0 percent if the Department had calculated the rate using the data for that cohort fiscal year alone. |Your school's FY 2008 cohort default rate is an official averaged cohort default rate.

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-|Thirty or fewer borrowers entered into repayment during your school's three most recent official cohort default rates.

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-|Your school submitted a successful participation rate index challenge/appeal based on your school's draft FY 2008 cohort default rate, official FY 2007 cohort default rate, or official FY 2006 cohort default rate.

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-|Your school entered into a settlement agreement with the U.S. Department of Education that supersedes any sanctions the Department would apply based on cohort default rate calculations.

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WHAT RIGHTS DOES MY SCHOOL HAVE TO APPEAL THIS RATE INFORMATION?

Based on your school's FY 2008 cohort default rate, your school may be eligible to submit the following adjustments/appeals:

Uncorrected Data Adjustment  
<http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart4.html>

Loan Servicing Appeal  
<http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart4.html>

New Data Adjustment  
<http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart4.html>

Averaged Rates Appeal

<http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart4.html>

Thirty-or-fewer Borrowers Appeal

<http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart4.html>

Your timeframe for submitting these adjustments and appeals begins on the sixth business day after the Department transmitted the cohort default rate

notification package to the SAIG destination points. The Department announces the transmittal date for every cohort default rate distribution at <http://www.ifap.ed.gov>.

All schools must meet the established submission timeframes for cohort default rate adjustments and appeals. The Department will not review adjustments and appeals that any school submits outside of the established timeframes.

WHAT TOOLS AND INFORMATION ARE AVAILABLE TO HELP MONITOR AND MANAGE MY SCHOOL'S COHORT DEFAULT RATE?

Tools	Description	Contact
Information	Information	
Cohort Default Rate Guide	<a href="http://www.ifap.ed.gov/DefaultManagement/finalcdrg.html">http://www.ifap.ed.gov/DefaultManagement/finalcdrg.html</a> . Reference tool designed by U.S. Dept of Education to help schools understand cohort default rates and various challenge/appeal/adjustment processes. Original hardcopy mailed with FY 1999 notification letter. The electronic version was revised August 2006 and may be found online.	May be printed from CDR Guide Link
Cohort Default Rate Guide Quick Reference	The Cohort Default Rate Guide Quick reference at <a href="http://ifap.ed.gov/drmaterials/attachments/CDRQuickRef093005FINAL.pdf">http://ifap.ed.gov/drmaterials/attachments/CDRQuickRef093005FINAL.pdf</a> presents some of	May be printed from CDR

Reference	the key elements of the Guide in a more	Reference
	informal manner to give schools a summary of	Link
	what they should do during the draft and	
	official cohort default rate cycles.	

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Default	<a href="http://ifap.ed.gov/DefaultManagement/">http://ifap.ed.gov/DefaultManagement/</a>	Default
Prevention	DefaultManagement.html. Contains valuable	Prevention
and Mgmt	information for schools, guaranty agencies and	and
Website	borrowers. Contains link for eCDR process,	Management
	including enrollment procedures and downloading	202-377-
	instructions.	4259

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eCDR	Electronic Cohort Default Rate Appeals Process	Default
Appeals		Prevention
	eCDR Appeals facilitates the exchange of	and
	information between parties for three of the	Management
	challenge/adjustment processes:Incorrect Data	202-377
	Challenge (IDC), Uncorrected Data Adjustments	4259
	(UDA), and New Data Adjustments (NDA). The	
	application allows schools to electronically	
	submit these challenges and adjustment requests	
	during a cohort default rate cycle, and allows	
	data managers (guaranty agency or Direct Loan	
	Servicer) and Federal Student Aid (FSA)	
	personnel to electronically view and respond to	
	challenges and adjustment requests. The	
	application tracks the entire life cycle of	

| each challenge/adjustment request from the time |  
| the case is submitted until the time a decision |  
| is made and the case is closed. |

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| With the release of the 2009 cohort default |  
| rates in February 2011, the electronic process |  
| will replace the paper process of challenging |  
| and appealing CDRs for all Title IV schools, |  
| foreign and domestic. However, use of eCDR |  
| Appeals is optional for schools at this time. |  
| All users must complete the registration |  
| process to gain access to eCDR Appeals. The |  
| eCDR Appeals homepage contains a link to the |  
| Registration and User Account Guide, which |  
| gives step-by-step instructions for |  
| registration. Links to the User Guides for the |  
| three processes can also be found here, as well |  
| as a link to the Cohort Default Rate Guide. |

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| Schools should refer to IFAP ([www.ifap.ed.gov](http://www.ifap.ed.gov)), |  
| Schools Portal ([fsa4schools.ed.gov](http://fsa4schools.ed.gov)) or the |  
| Default Prevention and Management website |  
| ([http://www.ifap.ed.gov/DefaultManagement/](http://www.ifap.ed.gov/DefaultManagement/DefaultManagement.html) |  
| [DefaultManagement.html](http://www.ifap.ed.gov/DefaultManagement/DefaultManagement.html)) for updated information |  
| on the eCDR Appeals process. |

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| Late Stage | Process whereby schools work in collaboration | Direct  
| Loan |

Delinquency Assistance (LSDA) with servicers or guarantors to identify and provide counseling to borrowers more than 240 days late on loan repayment. For Direct Loan schools, the website <http://www.dlservicer.ed.gov/> identifies borrowers whose impending default will impact the school's cohort default rate. FFEL schools can obtain assistance for their late stage delinquent borrowers by contacting their servicer or guarantor.

National Student Loan Data System (NLSDS) <https://www.nlsdsfap.ed.gov>. Offers schools the opportunity to request reports in extract or preformatted formats that can be retrieved through the Students Aid Internet Gateway (SAIG) account associated with the NLSDS User Id that requested the report. Listed below are some reports NLSDS offers.

Report name	Brief Description of the NLSDS Reports
DRC035	School CDR Rate History Report provides school with a copy of the Loan Record Detail Report that lists students in default/repayment during the cohort period indicated.
SCHER1	Enrollment Reporting Summary Report provides school users with the chronology of enrollment reporting events.

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|           |Date Entered Repayment Report provides school users with a
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| DER001 |list of student borrowers with loan history who are
|
|           |scheduled to go into repayment during a specified date
range.||
|-----|-----|
|
|           |School Repayment Information Loan Detail provides school
|
| DRC015 |users with the current repayment status of certain borrowers
|
|           |in FFEL/DL loan programs who attended a school during a
|
|           |specific period.
|
|-----|-----|
|
|           |Exit Counseling Report provides school users with exit
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| SCH01B |counseling information on students who attended the
|
|           |requesting school and whose anticipated completion dates
fall||
|           |within a specified date range.
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Additional tools and information may be found in Chapter 3.2 of the Cohort Default Rate Guide, Monitoring Loan Repayment Status Year-Round, available at <http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart3.html>.

If you have any questions about this letter that are not answered in the Cohort Default Rate Guide, please contact Portfolio Performance Division via email at [FSA.Schools.Default.Management@ed.gov](mailto:FSA.Schools.Default.Management@ed.gov) or via phone at (202) 377-4259. Please be sure to include your Office of Postsecondary Education Identification Number (OPE ID) on all correspondence, as shown on page one of this letter.

Sincerely,

Katrina Turner  
 Director  
 Portfolio Performance Division

Business Operations

Enclosures

Note: The Higher Education Opportunity Act (HEOA) enacted on 8/14/08 made a number of changes to the student aid programs including timeframes for the calculations of FFEL/DL Cohort Default Rates. On 10/28/09, the Department published in the Federal Register the regulations that will govern the calculation of default rates beginning with the FY 2009 cohort year. Under the new provisions, an institution's Cohort Default Rate (CDR) is calculated as the percentage of borrowers in the cohort who default before the end of the second fiscal year following the fiscal year in which the borrowers entered repayment.

The Department will issue the FY 2009 draft 3-Yr. cohort default in 2012.

The standard 2-Yr. CDR will continue to be published along with the 3-Yr. rates until 2013. Beginning with the FY 2011 CDR in September 2014, 3 Yr. rates will be the only official rate and schools will be subject to benefits and sanctions based solely on these rates.

A trial sample of 3 Yr. CDRs was sent to institutions in Dec 2009 so that they could begin to consider what impact this additional cohort year might have on their default rates. Schools may want to increase their default rate initiatives in order to maintain cohort default rates within benefit range and avoid sanction criteria.

More information on 3-Yr. cohort default rates will be forthcoming.

OPEID: 005499  
School Name: Salina Area Technical College  
City and State: Salina, KS 67401-8195

The Department's records indicate the following with regard to your school's loan program participation:

CERTIFIED FFEL

CERTIFIED DIRECT LOAN

Based on borrower participation in the FFEL Program and/or Direct Loan

Program at your school, here are the FY 2008, FY 2007 and FY 2006 official cohort default rates on record for your school:

Fiscal Year 2008

- (1) Number of borrowers entering repayment: 96
- (2) Number of borrowers who entered repayment and defaulted: 6
- (3) Official Cohort Default Rate: 6.2%
- (4) Rate Type: DL

Fiscal Year 2007

- (1) Number of borrowers entering repayment: 71
- (2) Number of borrowers who entered repayment and defaulted: 3
- (3) Official Cohort Default Rate: 4.2%
- (4) Rate Type: DL

Fiscal Year 2006

- (1) Number of borrowers entering repayment: 95
- (2) Number of borrowers who entered repayment and defaulted: 6
- (3) Official Cohort Default Rate: 6.3%
- (4) Rate Type: DL

The rate type indicates the category of loans that the Department included

in your school's cohort default rate:

FL-FFEL Program loans only

DL-Direct Loan Program loans only

DU- both FFEL Program and Direct Loan Program loans

For additional information on the methodology that the Department uses to calculate cohort default rates, please refer to the Chapter 2.1 of the Cohort Default Rate Guide, How the Rates are Calculated, available at <http://ifap.ed.gov/DefaultManagement/guide/04CDRGuidePart2.html>.